

COMPANY PROFILE

Get to know our company through this short presentation.

OPTIMIZECUBE



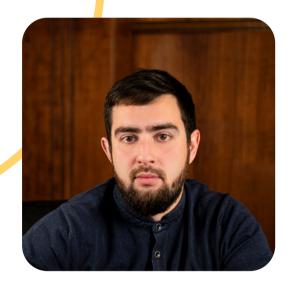
OPTIMIZECUBE

WHO ARE WE?

At OptimizeCube, we are a diverse team of skilled professionals, united by a shared passion for transforming E-commerce landscapes. Our multidisciplinary approach brings together a spectrum of talents, from developers crafting cutting-edge solutions to designers sculpting seamless user experiences. Analysts delve deep into data, accountants ensure financial precision, lawyers navigate legal complexities, project managers orchestrate seamless execution, and investors provide the strategic support needed for growth.



INTRODUCING **OUR TEAM:**



VYACHESLAV DELIKHOVSKIY

CEO



VLAD BEL'SKIY Project Manager



PAVEL GERMANIKA Web Developer



ARSENIY BURLAKOV Customer Acquisition Manager





SERGEY MAKLIGIN Graphic/UX / UI Designer



OUR SERVICES:

Al Integration:

 Implementation of Artificial Intelligence solutions.

Implementation:

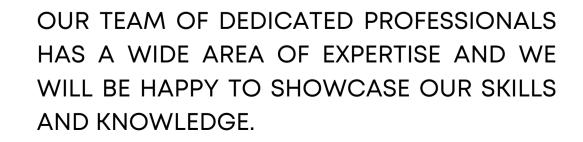
Implementation of the solutions.

Library Formation:

- Developement of a library of readymade IT solutions for various business sectors.
- Cater to startups with cost-effective solutions and large-scale services.

Deployment:

• Deployment of the system.



• Performance

thorough testing.

Business Analysis:

- Identification of business problems and needs.
- Conduction of IT and Business Audits.

Design:

 Creation of a design that aligns with business requirements.



Integration:

Integration with various services.

Optimization and Promotion:

- Optimization for search engines.
- Promotion in App & Google Store.



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Data Analysis:

Analysis of the collected data.

OUR EXPERTISE:



FULL DEVELOPMENT:

Complete online store development, design, SEO, system administration, application development, and various modules (B2B, analytics, wholesale).



PROJECT ADMINISTRATION:

Comprehensive project management with dedicated teams including photographers, designers, and developers.



CREATION OF ERP, SRM, AND HCM SYSTEMS:

comprehensive and intricate process, encompassing the design, customization, integration, and deployment of sophisticated software solutions





PROCESS ORGANIZATION:

Recruitment and training of personnel to streamline operations.

GREAT MARKETING

Expertise in advertising, well-versed in the dynamics of the European market.

VAST CHOICE OF READY TO-GO SOLUTIONS:

Prepared IT solutions for diverse business sectors, ready for client integration.



THE PROJECT IS DIVIDED INTO 2 STAGES:



Analysis, selection, integration, and support readymade IT solutions across diverse sectors. Tailoring solutions to specific needs, we ensure seamless integration and ongoing support for optimal functionality and efficiency.

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Tailored end-to-end development for business goals and client needs, covering business analysis, development, seamless implementation, and ongoing support.

BUSINESS ANALYSIS, IT AUDIT, REQUIREMENT GATHERING:

- Conduction thorough business analysis and IT audit.
- Gathering customer requirements
 and goals.

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INTEGRATED IMPLEMENTATION INTO CLIENT'S ECOSYSTEM:

- Ensuring a seamless integration of chosen solutions into the client's ecosystem.
- Fine-tuning and adjustement of all processes for optimal functionality.

SELECTION OF READY-MADE IT SOLUTIONS:

- Identification of existing IT solutions
 available in the market.
- Exploration of cost-effective solutions at various stages of development.
- Consideration of additional or complete development to align with client's business goals.

ADMINISTRATION AND UPDATE OF IMPLEMENTED TOOLS:

- Handling the administration of integrated tools.
- Updating and maintaining the implemented solutions.

STEP-BY-STEP CLIENT ENGAGEMENT:

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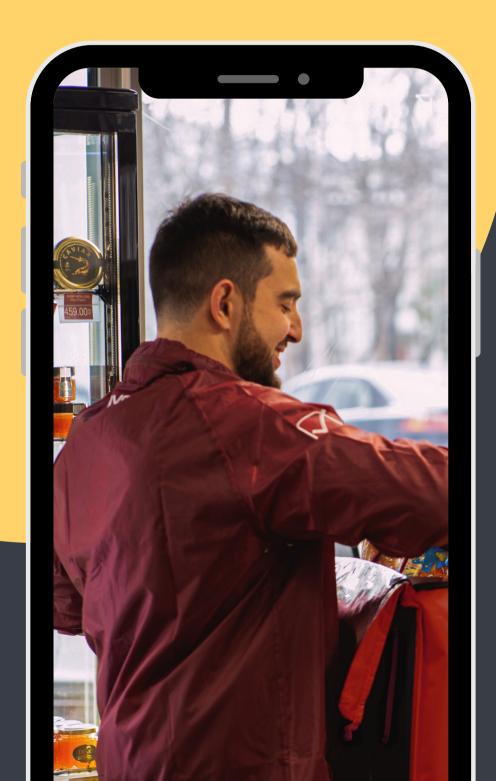
O3 CALCULATION AND ANALYSIS OF KEY METRICS:

 Performance of comprehensive calculations and analysis of all relevant metrics.

FORMATION OF IT PARTNER BASE:

 Establish and build a base of IT partners for future collaborations.

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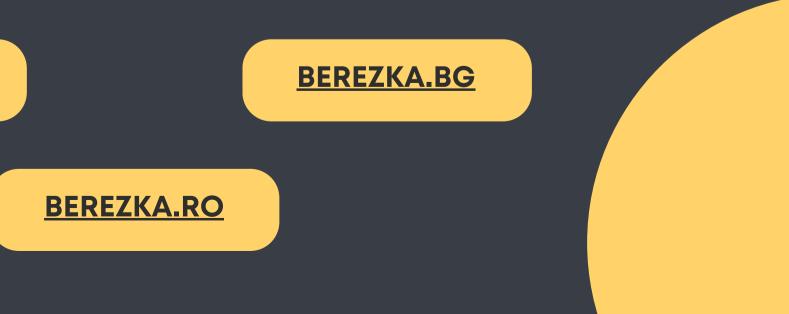


OUR SUCCESSFUL PROJECTS:

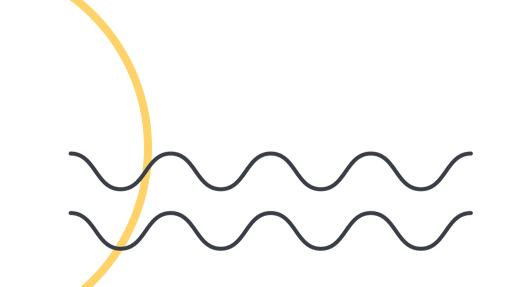
Through collective effort, we have not only built an e-commerce platform but have fostered a thriving community around the brand. Our commitment to excellence, adaptability, and a shared passion for innovation has propelled "Berezka" to become a trusted online retail destination, delivering quality and convenience across borders.

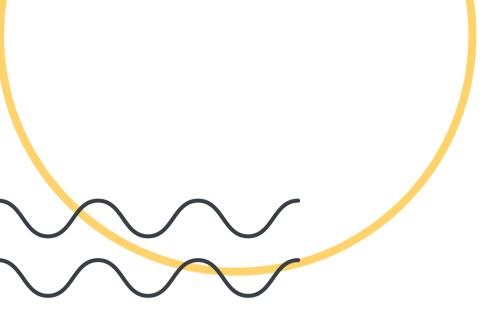
The success of "Berezka" is a testament to the synergy of our team, demonstrating that when talents unite, remarkable achievements unfold.

BEREZKA.CY



THANK YOU!





LETS KEEP IN TOUCH WITH US

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